AHMC OVERVIEW

- AHMC is a private US company headquartered in Washington D.C. recognized as the leading international hospital development and management company offering clients “individualized turn-key services and total hospital solutions.”
- AHMC’s 17 year track record includes successful collaboration in more than 50 hospital projects, on 5 continents and 24 countries around the world.
- AHMC’s management model is based upon the very best characteristics of American management practices and Joint Commission International (JCI) Standards.
- AHMC’s successful model has been adapted according to the unique needs of clients around the world in order to deliver enhanced operational capabilities, quality, and profitability.
- AHMC’s business philosophy and experience enable it to deliver global resources locally in order to provide state-of-the-art quality medical services.
- AHMC’s affiliated healthcare facilities are Five Star, Class “A” academic medical centers that are committed to quality, service and long-term financial success.
- Unique to AHMC is its experience in the management and development of world-class healthcare facilities that include private hospitals, Private-Public hospital Partnerships (PPP), and academic teaching hospitals.
AHMC OPERATIONS OVERVIEW

GLOBAL NETWORK COMPRISED OF:

- Hospitals and projects currently under contract: 33
- Operational facilities under contract: 14
- Contracted facilities under design or construction: 19
- Total current licensed beds: 3,000
- Physicians currently under management: 2,200
- Employees/Staff currently under management: 5,500

UNIQUE EXPERIENCE:

- Private-Public Hospital Partnerships
- New hospital commissioning
- Academic and teaching hospital
AHMC HOSPITAL FEATURES

- Operated at Joint Commission International standards
- Adoption of world class clinical guidelines
- Commitment to continuous quality improvement and enhanced care
- State-of-the-art medical technology and healthcare services
- Commitment to continuing medical education and employee development through constant education and technology transfer
- Transparent administration and business practices for to earn investors’ trust and in order to enhance ROI
- Access to AHMC’s prestigious Strategic Alliances and related resources
AHMC HOSPITAL CHARACTERISTICS

Award winning design and according to JCI Standards
AHMC HOSPITAL CHARACTERISTICS

Modern and focused on patient safety/quality and efficiency
AHMC HOSPITAL CHARACTERISTICS

Patient and family centered environments
AHMC SCOPE OF SERVICES

PHASE 1 - FS/BP Development
TIMEFRAME: 2 – 3 MONTHS
✓ Conduct Feasibility Study
✓ Develop Business Plan
✓ Develop the Financial Projections
✓ Analysis of the site and architectural design
✓ Preliminary staffing plan
✓ Market analysis

PHASE 2 - PROJECT MANAGEMENT CONSULTING
TIMEFRAME: 18-24 MONTHS
✓ Work with architect and construction manager
✓ Operating procedures development
✓ Equipment planning
✓ HIT Selection and implementation
✓ Development of bylaws for the board and medical staff
✓ Establish governance structure

PHASE 3 - PRE-OPERATIONS & COMMISSIONING
TIMEFRAME: 6 - 9 MONTHS
✓ Staffing core operating team
✓ General staffing and recruitment
✓ Physician recruitment
✓ Implement operating policies and procedures
✓ Implement process design and protocol
✓ Equipment procurement and installation
✓ Establish financial controls and measures
✓ Hospital commissioning

PHASE 4 - OPERATIONS
TIMEFRAME: 10-15 YEARS
✓ Turnkey executive management and control of daily business operations
✓ Implement international mode of clinical procedures and medical care
✓ Implement quality improvement and patient safety framework
✓ Implement AHMC best practice financial and operations management
✓ Recruitment, training and retention of physicians, nurses and hospital staff
✓ Selection/implementation of HIT System

AHMC Consulting and Support

AHMC Onsite Full-Time
PHASE I: FEASIBILITY STUDY AND BUSINESS PLAN

TIMEFRAME: 2 MONTHS

SCOPE OF WORK

- Conduct a Feasibility Study to validate hospital project
- Develop the associated Business Plan and related Financial Projections
- Conduct site and review architectural design
- Conduct market analysis

DELIVERABLES

- **Feasibility Study** serves to validate the proposed hospital project's operational and financial feasibility from a strategic perspective.

- **Business Plan** gleams information from the feasibility study to develop the proposed hospital’s framework and a preliminary operational plan. Also serves as a prospectus grade document.
  - Hospital size
  - Scope and breadth of hospital services
  - Address needed investments related to building, equipment, HIT and working capital needs
  - Outline space allocations
  - Preliminary employee and medical staffing plan
  - Assess and project operational costs and external service suppliers
  - Develop future strategic objectives and marketing strategies
  - 5 year financial projections including opening financial statements of operation, balance sheet, and cash flow statement.
PHASE II: PROJECT MANAGEMENT CONSULTING

TIMEFRAME: 18-24 MONTHS

SCOPE OF WORK

- Work in collaboration with architect and construction manager
- Develop hospital operating procedures
- Equipment planning
- HIT Selection and implementation
- Develop bylaws for the board and medical staff
- Establish governance structure

DELIVERABLES

- **Detail Room Program:** AHMC works with architects to assure each room is appropriately equipped with medical gases, electrical needs and other necessities for both clinical and diagnostic areas.
- **Equipment Plan:** AHMC will develop the list of clinical equipment, supplies and furniture necessary to open the hospital to be approved by the Board of Directors.
- **HIT Plan:** AHMC will develop the implementation plan for selected HIT system, as well as, evaluate the leasing and/or purchase of hardware and software relevant to the project.
- **Bylaws for the Hospital Board and Medical Staff:** Hospital Governance will conform to Accreditation standards as well as develop a system that can be audited to ensure transparency in all transactions.
- **General Hospital Organization** (“Hierarchy of Control): To be approved by the Board of Directors.

ARCHITECTURAL DESIGN AND RELATED EXPENSES

AHMC is not an architectural firm, however we work with renowned architects experienced in the design of world-class international standards hospitals worldwide. At the discretion of the owners, architects can be integrated as part of our team. Related fees and costs are billed separately from AHMC.
PHASE III: PREOPERATIONS AND COMMISSIONING

TIMEFRAME: 6-9 MONTHS

SCOPE OF WORK

- Placement of CEO and staffing of the core operating team
- Recruitment of physicians and general staff
- Implement operating policies and procedures
- Implement process design and protocol
- Equipment planning, procurement, installation and training
- Implementation the Health Information Technology (HIT)
- Develop and implement methods of procurement
- Establish financial controls and measures
- Hospital commissioning

DELIVERABLES

- Operating Plan and Procedures
- Employee Policies and Procedures
- Job Descriptions, Employee handbooks, and Salary/Benefit Structures
- Medical Equipment Planning, Procurement, Installation and Training Plan

HOSPITAL COMMISSIONING - (LAST 2 MONTHS OF PHASE III)

AHMC team will conduct “practice runs” in order to insure all equipment is functioning appropriately and that all staff understand how to move patients through the system efficiently and effectively prior to hospital opening.
PHASE IV: ADMINISTRATION AND OPERATIONS

TIMEFRAME: 7-15 YEARS

SCOPE OF WORK

- Turnkey executive management
- Management and control of daily business operations
- Recruitment, training and retention of physicians, nurses and hospital staff
- Implement international mode of clinical procedures and medical care
- Implement quality improvement and patient safety framework
- Implement AHMC’s best practice financial and operations management service

DELIVERABLES

- Clinical Practice and Medical Care Model
- Framework for Quality and Patient Safety Programs
- Financial and Operation Management Services Plan
- Hospital performance benchmark data and KPI’s
- Marketing and Branding Implementation Plan
- Monthly Reports: formal monthly reports prepared for Hospital Board and investors. Reports include comparison against budget, variance analysis and benchmarks.
AlQadi Specialty Hospital

Najran, Kingdom of Saudi Arabia

- Construction in final stages
- Staffing imminent
- Equipment procurement underway
- Financing

Beds: 140
Type: Specialty Hospital
Status: Pre-Operations
Memorial Souad Kafafi Medical Center

6th of October, Egypt

- Moved into Extension with new ED, OR & Cath Lab
- CCU, NICU, ICU, OB
- Remodeling of Old Building
- Transition to Fee for Service Model

Beds: 140
Type: General Hospital
Status: Operations (Completed April 2014)
Mount Saint John’s Medical Center

St. John’s, Antigua & Barbuda

- New Executive Team & Board
- Updating Strategic Plan
- GPO Pilot Program
- Teaching Accreditation
- Cancer Centre of Eastern Caribbean

Beds: 185

Type: General Hospital

Status: Operations
(Completed: August 2014)
AHMC HOSPITAL NETWORK

Hospitals Under Development (continued)

✔ VIP Hospital
  Tripoli, Libya
  60 Beds
  Status: Construction (Pending)

✔ Swani Road
  Tripoli, Libya
  200 Beds
  Status: Pre-Operations (Pending)

✔ Tripoli American Hospital
  Tripoli, Libya
  120 Beds
  Status: Design and Capitalization
AHMC HOSPITAL NETWORK

Hospitals Under Development (continued)

✔ Moroccan American Medical Center
  Casablanca, Morocco
  110 beds
  Status: Design and Capitalization

✔ Egyptian American Medical Center
  Cairo, Egypt
  180 beds
  Status: Design and Capitalization

✔ Minimally Invasive Surgery Center
  Amman, Jordan
  Status: Design and Capitalization
AHMC HOSPITAL NETWORK

Hospitals Under Development (continued)

- **Lagos American Medical Center**
  - Location: Lagos, Nigeria
  - Beds: 50 Beds
  - Status: Design and Capitalization

- **Crystal Thorpe (3 hospitals)**
  - Locations: Yola, Abuja and Lagos, Nigeria
  - Beds: 100, 120 and 150 Beds
  - Status: Design and Capitalization

- **R&H Specialty Hospital**
  - Location: Accra, Ghana
  - Beds: 100 Beds
  - Status: Design and Capitalization
AHMC HOSPITAL NETWORK

*Hospitals Under Development (continued)*

- **Russian American Medical Center**
  Tver, Russia
  120 beds
  Status: Design and Capitalization

- **American Hospital Tbilisi**
  Tbilisi, Republic of Georgia
  120 beds
  Status: Design and Capitalization
AHMC HOSPITAL NETWORK

Hospitals Under Development

✓ **Clínica Delgado**
  Lima, Peru
  120 Beds
  Status: Phase 2 Construction

✓ **Torre Trecca**
  Lima, Peru
  Ambulatory and Urgent Care Center
  Status: Phase 2 Construction

✓ **Hospital Solaris**
  Guayaquil, Ecuador
  100 Beds
  Status: Phase 2 Construction
AHMC HOSPITAL NETWORK

Completed and Current Investor

√ Honduras Medical Center
  Tegucigalpa, Honduras
  Status: Commissioned, Operated and own equity in Hospital

√ La Lima Medical Center
  Tegucigalpa, Honduras
  Status: Renovated, Operated, and own equity in Hospital

√ Hospital Del Rio
  Cuenca, Ecuador
  Status: Business Plan, Commissioned, Operated and own equity in Hospital
CONTACT INFORMATION

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